



**FLAGSHIPS OF OUR FUTURE**

# B9 Energy Group

- Environmental Entrepreneurs active in Project Development, Design, Funding, Build, Own, Operation & Maintenance of...
- Onshore windfarms – largest independent operator in the UK and Ireland
- Anaerobic Digestion
- Energy Storage
- Offshore wind
- Fossil fuel free merchant ships



# SHIPPING

Hidden Offshore



Shipping sector accounts for global GHG emissions +/- 4%  
...and rising

IMO, charged with reducing emissions at Kyoto, has introduced EEDI which  
...excludes small ships.

Small ships <10 000 dwt move 4% total cargo and emit 26% emissions

## **1% global GHG emissions**

Need systems approach to tackle the complexities

Fine opportunity to showcase sustainable transport  
in South Pacific



Ships are complex systems

Operating within the interconnected global shipping fleet

which in turn is the

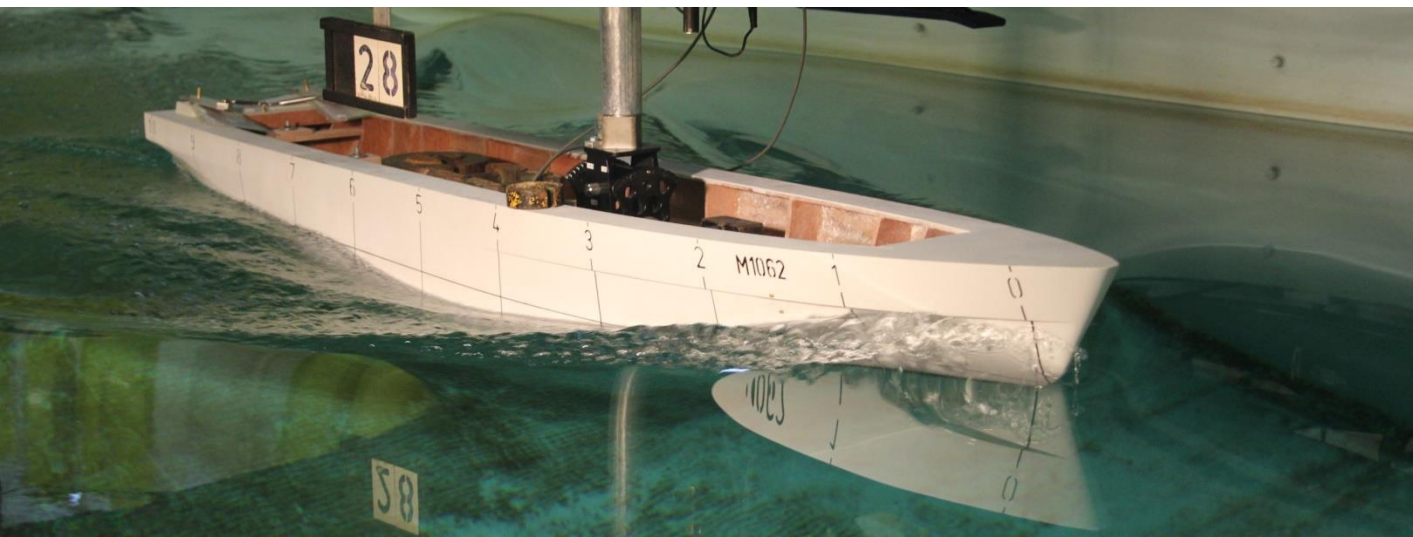
Lifblood of the global economy

But the global economy and the global environment is behaving

**unpredictably**

we must

**design for resilience**





# THE CONCEPT

100% fossil fuel free, proven technologies – technically commercially viable future proof





Demonstrating design efficiency, vessel manageability

1 small woman uses technology to beat a fleet of brawny men around the world – brain power not fossil power

Humphreys Yacht Design and WUMTIA

**Dame Ellen McArthur – Vendee Globe – technology transfer**



Sailing – 'Aviva' and skipper Dee Caffari (UK) round the Cape of Good Hope and begin the Atlantic homeward stretch to become the first woman to sail solo and non-stop around the world against prevailing winds and currents. 3rd of April 2006 – Royalty free for PR use  
Photo: Peter L. Goldman / DPPI / AVIVA CHALLENGE

Demonstrating :  
robust & straightforward  
design ,  
identical and efficient build  
at multiple shipyards

1 million sea miles  
300 000 in Southern Ocean  
– no material failures

Humphreys Yacht Design  
and WUMTIA

**Global Challenge & 'wrong way' circumnavigation world record**

## The sailing rig demonstrated by the Maltese Falcon



In first 12 months of operation.....

Sailed 23,310 NM

12 179 sail sets

Crossed Atlantic

24.9 kts top speed

381nm in 24h x2

61% use of sails

**no major breakdowns**

# Engine Powered by natural gas



- CO<sub>2</sub> emission reduced by 23%
- NO<sub>x</sub> by 90 %
- SO<sub>x</sub> emissions resolved



Currently operating in 22 vessels worldwide

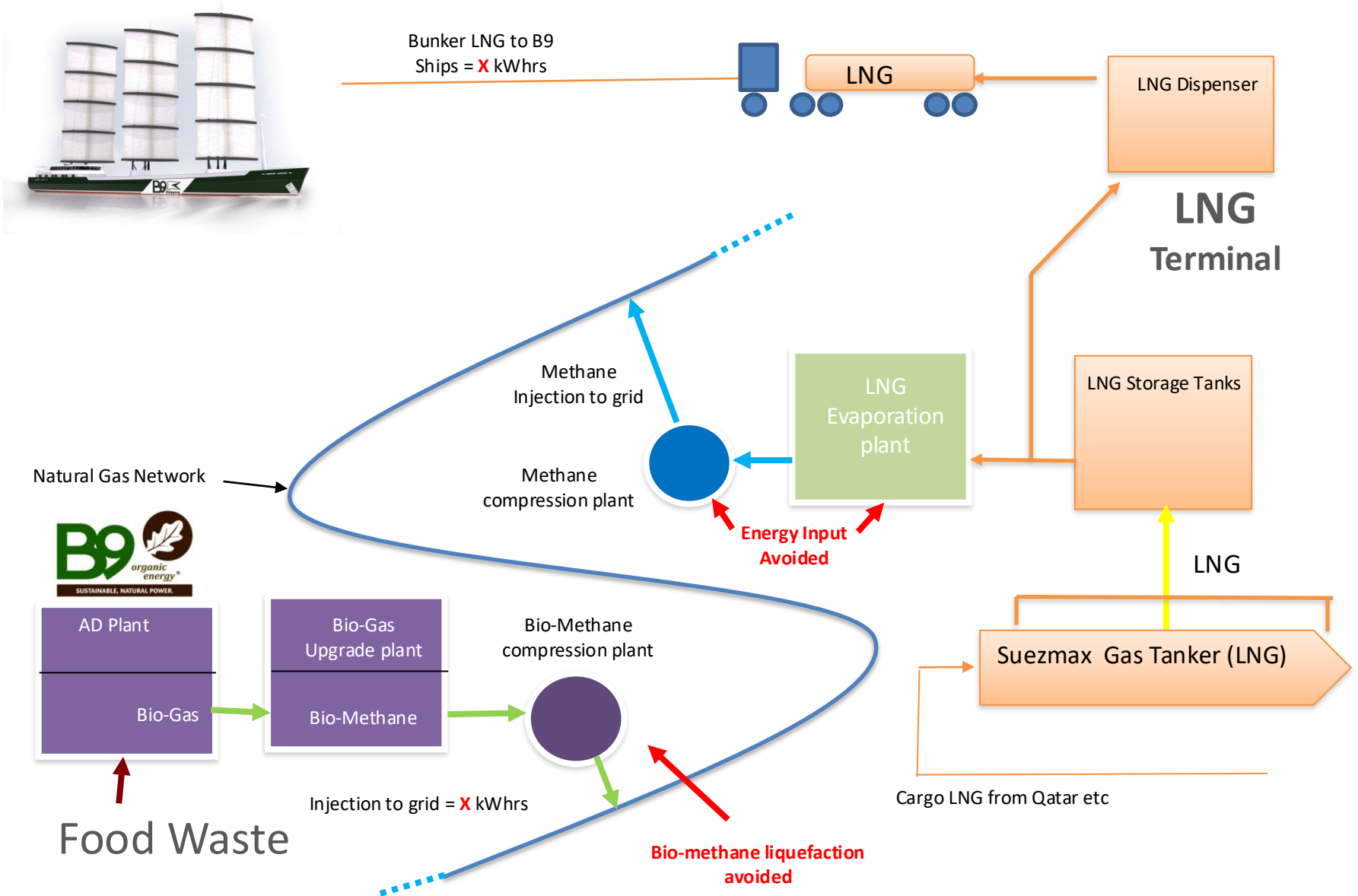


Making bio-gas from food waste



Anaerobic Digestion

**Virtual bio-methane supply chain** - injects bio-methane into natural gas grid network to improve economic and environmental efficiency. The bio-methane B9 Organic puts in the grid is matched by the LNG B9 Shipping takes out to use in ships – green gas



No rigging to foul spars, automated sails – improved upwind sailing

Automated operation lowers crew costs and increases H&S

60% time powered by wind

No rigging to foul cargo handling

40% thrust waste derived bio-gas engine



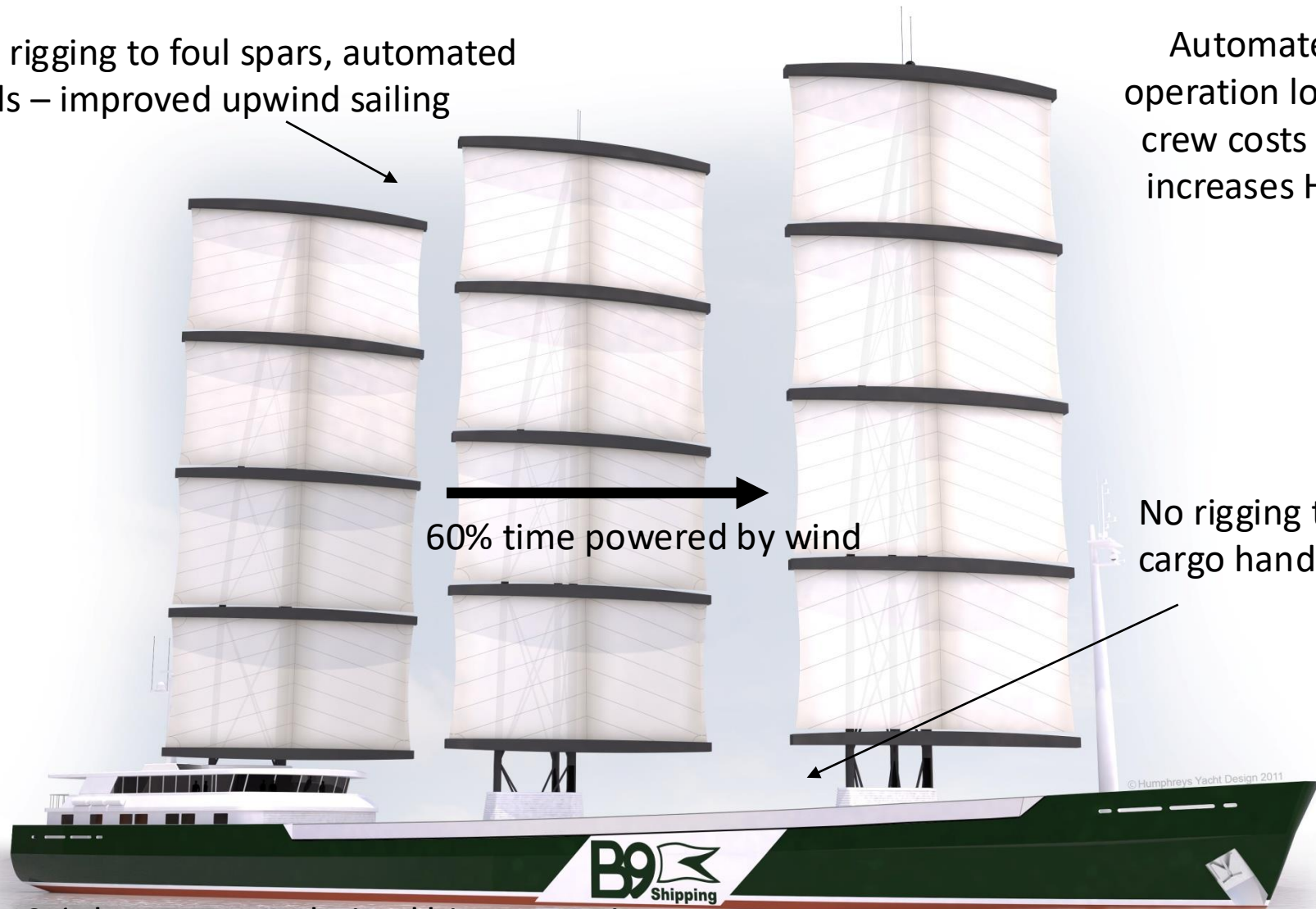
Dry Bulk



Chemicals



Passenger / cruise



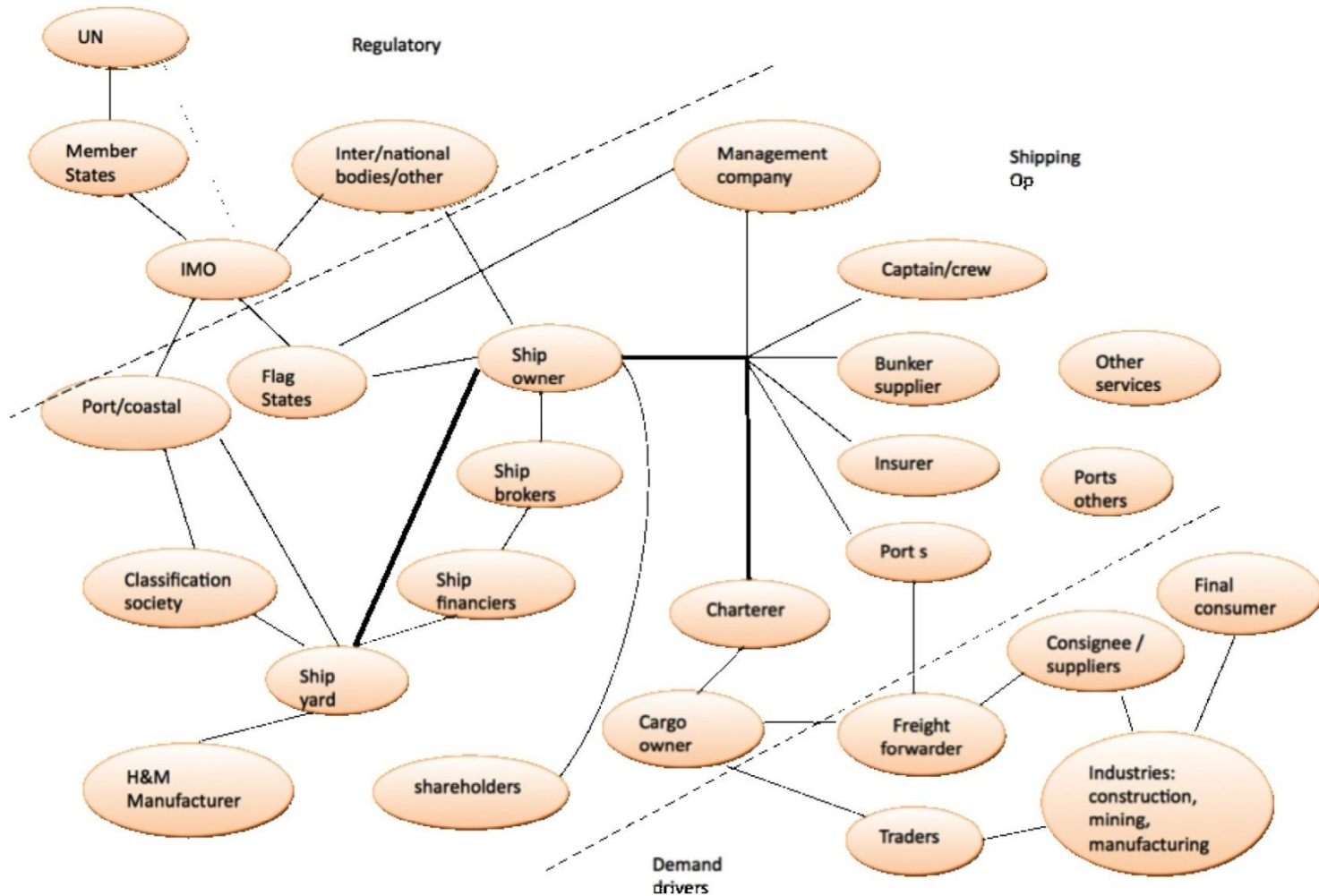
© Humphreys Yacht Design 2011

# MAKING IT WORK

Collaboratively



# Complex Industry Eco-Systems





Rolls-Royce

tomorrow's  
company



HUMPHREYS  
YACHT DESIGN



GORDON  
MURRAY  
DESIGN



Collaborative  
Network



GIBSON

SHIPPING ENERGY



MAERSK



holman fenwick willan hfw



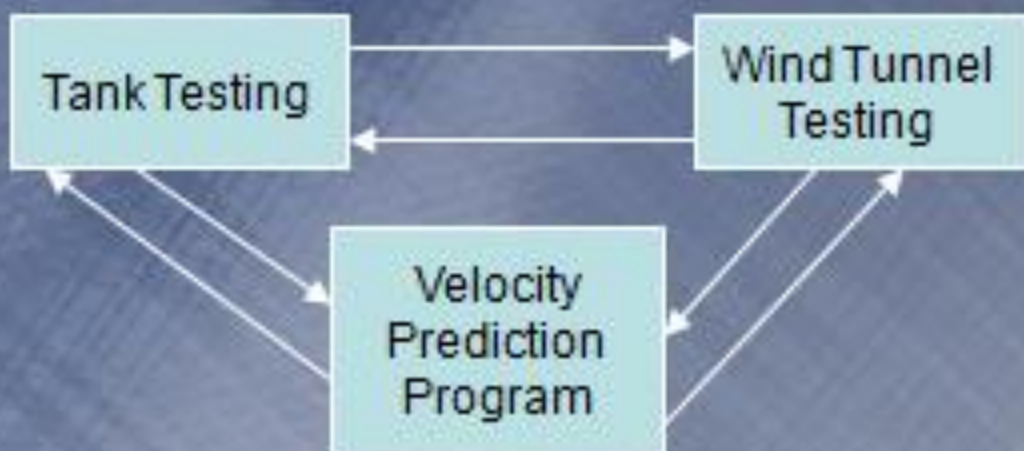
# MAKING IT REAL

Collaboratively



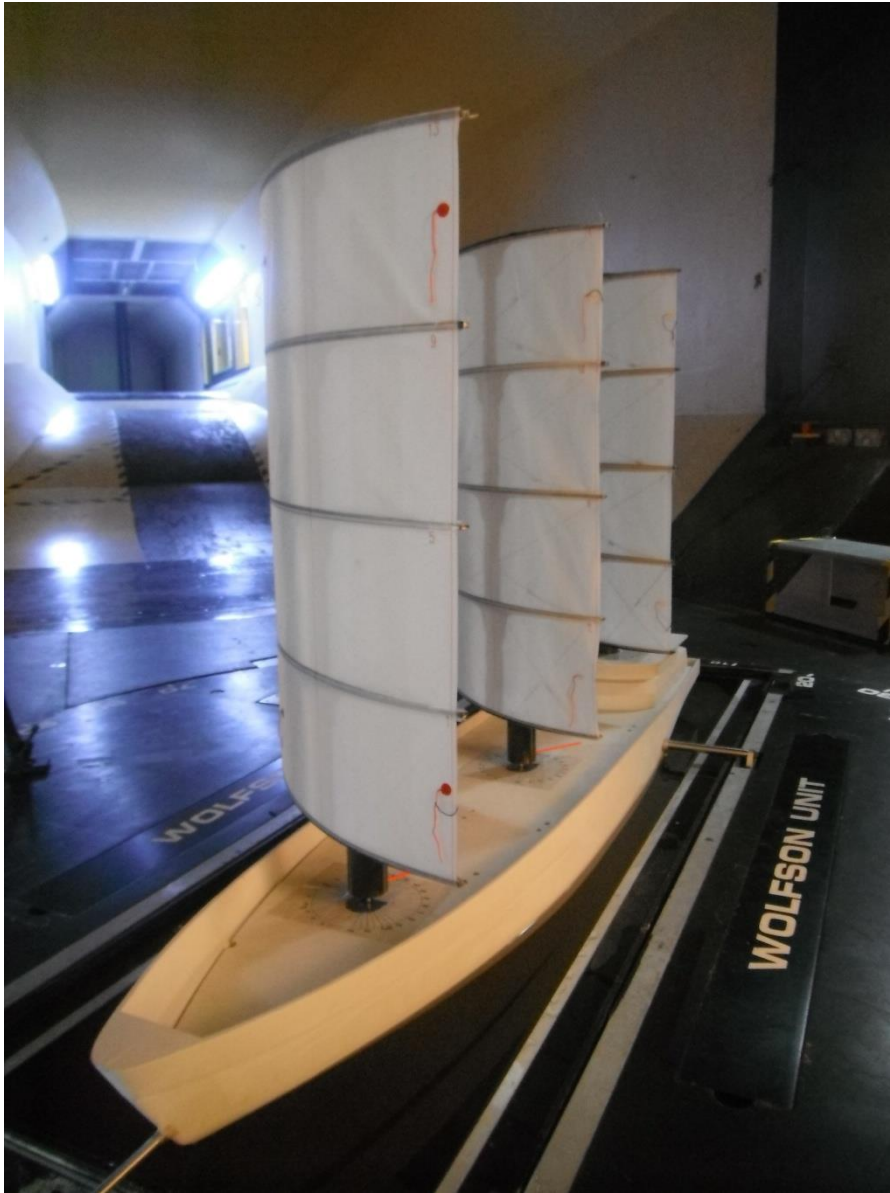
# Wind Tunnel & Tank Testing

To achieve the best possible sailing performance, optimising the interaction between the hull and the rig is key. The rig has to generate enough power to overcome the resistance of the hull, but the hull also has to provide the grip in the water, to stop the ship slipping sideways due to the sail forces.



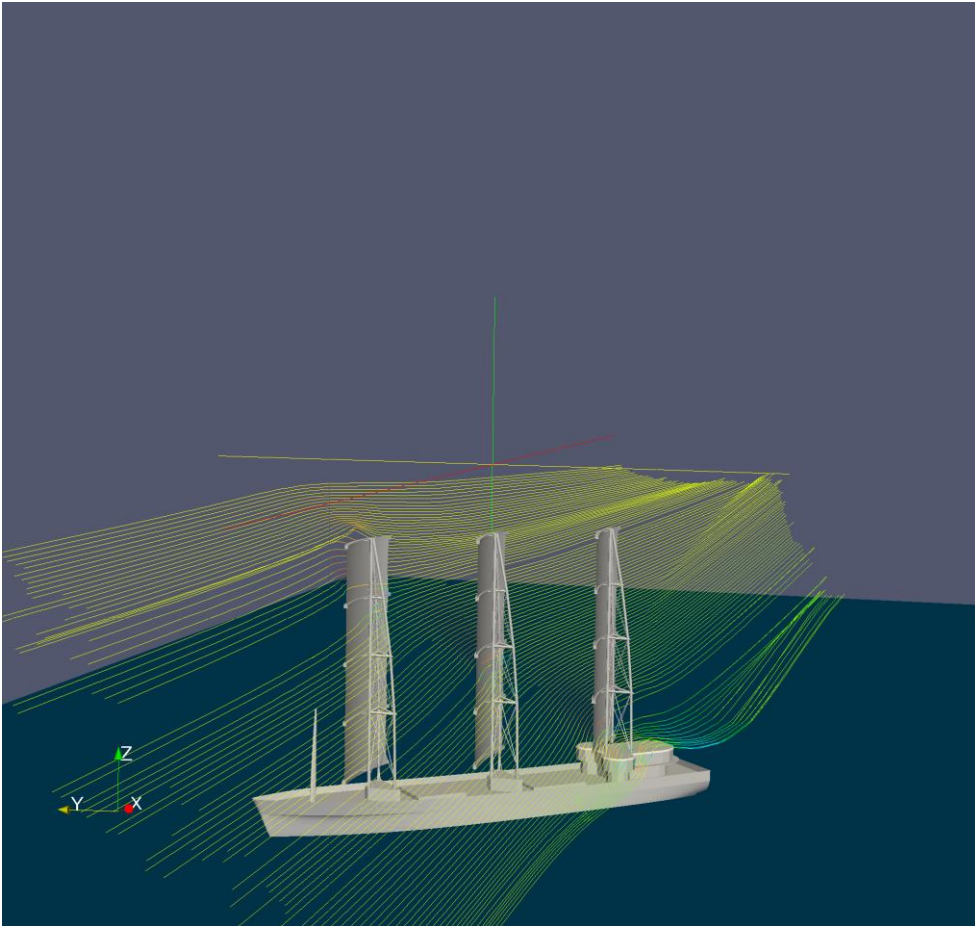
The information from both the tank testing and the wind tunnel testing is used within a Velocity Prediction Program for the ship, which estimates the sailing performance of the vessel given a variety of wind strengths.

The more these three methods are used in conjunction, the more performance of the ship can be improved and optimised.



In the wind tunnel





## Test Programme

- fundamental performance data
- accurate emissions reduction predictions
- weather routing software in development
- economic 'what if' analyses
- commercial viability
- stakeholder comfort

## Case Study

- Route analysis
- Tonnages
- Schedules



## A premium of 25% on new-building prices is commercially viable...

*We have been witnesses to a lot of debate and speculations regarding the commercial viability and attractiveness of ECO ships and fears of a two tier market reflecting ship energy efficiency. ....*

*Chief Shipping Analyst at BIMCO, Peter Sand, says: “Our calculations show that, should you choose to invest in an ECO MR2-tanker, you could pay up to 25% more for your vessel before settling for a non-ECO MR2-tanker”. BIMCO has been looking at the basic economics of this development and can conclude that a fairly large premium can be paid on newbuildings to operate ECO ships instead of traditional ships.*

Dr. Uwe-Carsten Wiebers, Head of Ship Finance,  
**KfW IPEX-Bank GmbH**

**“Funding and operating “green” ships which can be used worldwide without restrictions is a very important task** for bankers and shipowners today, as the internationally applicable environmental regulations for the shipbuilding and shipping industry have become more and more stringent in recent years.”

*Bunker prices more or less doubled – strong focus on ‘eco-ships’*  
**DNV Bulk Carrier Update**



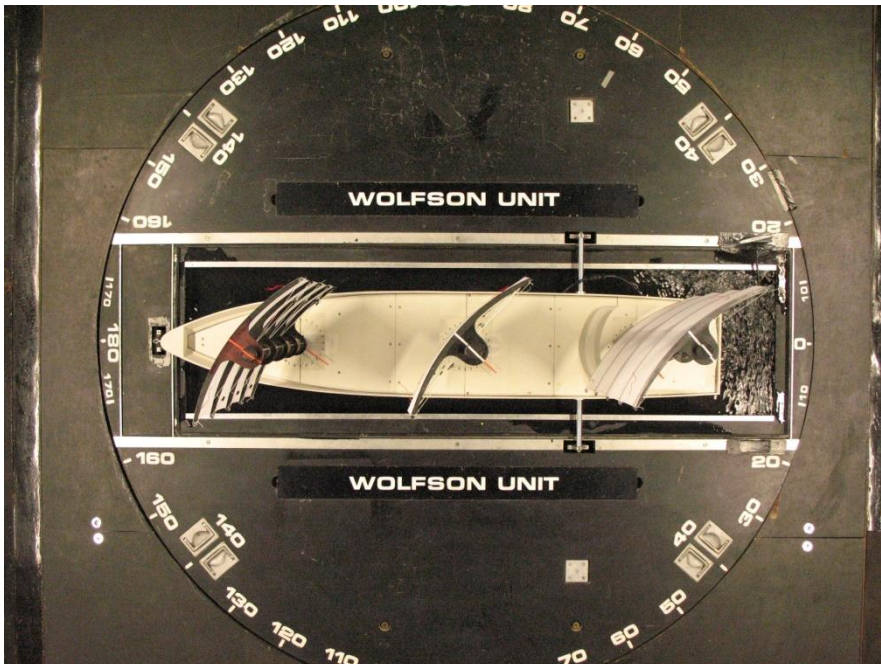
# Work Packages 2013 – Charting our Course

Technical – mast, hull/appendages/loading discharge

Manufacture – small scale, local ship building

Commercial – global demand / financial engineering – long term value of predictable renewable propulsion v through life vessel costs

Political – fiscal incentives, parity with land based transport systems



# South Pacific

## the showcase renewable shipping

- A global proving ground for small ship solutions
- Develop an integrated fleet to service small islands as a microcosm of global fleet
- Demonstrate the feasibility of commercially deploying renewables at sea





**FLAGSHIPS OF OUR FUTURE**



THANK YOU

Diane Gilpin

[d.gilpin@b9shipping.com](mailto:d.gilpin@b9shipping.com)

